

A stylized graphic of a plant with a central stem and several leaves. The stem is a thick, light green line that curves upwards and then downwards. The leaves are also thick, light green shapes with darker green outlines, positioned around the stem. The overall style is simple and modern.

# Dakota Venture Group

Our Investment Process

# Initial Contact between Entrepreneur and Dakota Venture Group

- Meet a Dakota Venture Group member
- Referral to Dakota Venture Group by other private equity investment groups
- Visit the Dakota Venture Group Website

# Apply on Angelsoft.net Template

- Fill Out Template Completely
- Link found on Dakota Venture Group Website
  - Entrepreneur Tab
    - Submit Business Plan Button
- Save and Update Application as needed

# Screening Committee

- A Committee of Dakota Venture Group members vote whether to bring possible investment to the Group
- If vote **does not pass**, your business will NOT be considered
- If vote **does pass**, you will be Asked to Give a Presentation to the Group

# Presentation

- Entrepreneur is Given 15-20 Minutes to Pitch investment
- Pitch is followed by approximately 15 Minutes of questions.
- During that meeting the Group will Vote Whether to continue research on investment.
- If it **does not pass**, an e-mail will be sent to entrepreneur detailing the decision.
- If it **does pass**, an e-mail will be sent notifying entrepreneur they are in the Due Diligence phase of investment process

# Due Diligence



- Process Used to Validate and Evaluate Numbers, Figures, and Facts of Proposed Deal
- This process can take a **few weeks** to a **few months** to complete
- Due Diligence Committee Brings Forth Recommendation to the Group

# Investment



- Entire Group Listens to Due Diligence Team's Recommendation
- Entire Group Discusses and Debates Investment Decision
- Entire Group Votes Whether to Invest or Not and at What Amount
- 5 Managing Directors Make Final Decision. Requires 75% Approval to Get Funded.

# Investment Process Overview

